

## Message Text

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ORIGIN COME-00

INFO OCT-01 AF-06 ISO-00 EB-07 /014 R

DRAFTED BY COM/BIC/OIM/AF/RPRYDLUN/JK

APPROVED BY EB/OCA/REP/EMCKEON

COM/BIC/OIM/AF/TFFIEDLER

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COM/BIC/OIM/BLYNCH

STATE/AF/W/HWALKER

EB/OCA/BR/IRVINGAWILLIAMSON

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R 102220Z MAR 75

FM SECSTATE WASHDC

TO AMEMBASSY LAGOS

INFO AMCONSUL KADUNA

AMCONSUL IBADAN

UNCLAS STATE 053535

E.O. 11652: N/A

TAGS: BEXP, BMEP, XX, NI

SUBJECT: FY 75 COUNTRY COMMERCIAL PROGRAM: PROGRESS REPORT

REF: A) LAGOS 01056 B) STATE A-317 C) STATE 48523,

D) STATE 48501

1. WASHINGTON ACTION GROUP (WAG) MET 25 FEBRUARY.

REFTEL A APPRECIATED ESPECIALLY FOR ITS CONCISE YET  
IMPRESSIVE RECORD OF CCP PROGRESS.

2. PARA 4, REFTTEL A, SHOULD BE CORRECTED TO SHOW THAT  
PROPOSED BUSINESS EQUIPMENT CATALOG SHOW IS NOW SCHEDULED  
FOR JUNE 10-16, 1975 PER LAGOS 1591.

3. PARA 7, REFTTEL A, MENTION OF AUGUST 1974 COMPLETION  
POST CONDUCTED RESEARCH ON FOOD PROCESSING AND PACKAGING  
EQUIPMENT, NEVER RECEIVED IN COMMERCE. PLEASE RESUBMIT.

4. WAG CONCURS THAT PHYSICAL REPRESENTATION AT MEETING  
BY ALL CAG MEMBERS NOT ESSENTIAL TO SUBMISSION OF  
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QUARTERLY ACTION REPORT, ESPECIALLY WHERE SUCH MEETINGS

WOULD BECOME AN ADMINISTRATIVE DRAIN ON MORE EFFECTIVE  
EMPLOYMENT OF ATTENDEES.

5. COMMERCE IS COMMENCING A COMPREHENSIVE NIGERIAN  
MARKET SURVEY ON SHORT NOTICE, USING FY 1975 MARKET  
RESEARCH AND TRAVEL FUNDS, IN RECOGNITION OF THE CON-  
SIDERABLE OIL INDUCED SALES AND INVESTMENT POTENTIALS  
NIGERIA OFFERS. THE RESULTS OF THIS FOUR PERSON, THREE  
MONTH, IN-DEPTH INVESTIGATION OF THE NIGERIAN ECONOMY,  
RESPONSIVE TO INCREASING U.S. COMMERCIAL INTERESTS IN  
NIGERIA, IS INTENDED FOR PUBLICATION BY LATE 1975.  
REFTEL C.

6. THE 1976 TRADE PROMOTION PROGRAM, AS REFLECTED IN  
THE 1976 CCP, HAS BEEN REVISED ON ACCOUNT OF SEVERE  
BUDGET CUTS. POST INPUT, PER LAGOS 951, WAS ESPECAILLY  
WELL DONE. REFTEL D.

7. INITIAL COMMERCE DRAFTS OF THE FY 1977 CCP WERE DUE  
MARCH 7. POST INPUT PER STATE A-9016 REQUIRED ASAP.

8. POST(S) ARE ESPECIALLY COMPLIMENTED ON '75 CCP  
PROGRESS IN THE AREAS OF MAJOR PROJECT REPORTING,  
FOREIGN BUYER PROGRAM COORDINATION, TOP AND WTDR CRITIQUE,  
U.S. BUSINESS VISITOR FACILITATION, NIGERIAN TRADE  
SUMMARY REPORTING, BEST PROSPECTS AND MARKET RESEARCH  
REPORT SUPPORT, JUSTIFICATION FOR U.S. PARTICIPATION IN  
THE SECOND LAGOS INTERNATIONAL FAIR (LAGOS 1638), U.S.  
TRAINING OF FSL'S (STATE 027075), TRADE PROMOTION  
OBSERVATIONS (KADUNA A-3). INGERSOLL

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## Message Attributes

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**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Disposition Approved on Date:**  
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**Previous Handling Restrictions:** n/a  
**Reference:** 75 LAGOS 01056, 75 STATE A-317, 75 STATE 48523  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** buchant0  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 10 JUN 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <10 JUN 2003 by BrownAM>; APPROVED <26 FEB 2004 by buchant0>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
05 JUL 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
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**TAGS:** BEXP, XX, NI  
**To:** LAGOS  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006